

# RETAIL TRADE

This industry cluster employs 48,528 workers in RI with an average annual wage of \$30,901.

## TOP 5 CITIES FOR EMPLOYMENT

Warwick - 7,540  
Providence - 6,918  
Cranston - 5,126  
Westerly - 2,081  
Smithfield - 1,957

## Number of Employees

0-9  
employees

10-99  
employees

100+  
employees

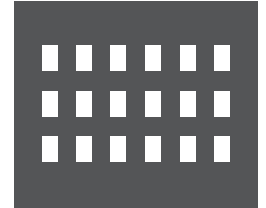
Most of our companies have 9 workers or less.



77.7%



20.1%



2.2%

## Percent of Employers

Job openings result from two major factors: the need to replace workers who leave an occupation and the need to fill openings created by economic expansion. During the 2016-2026 projection period employers in the Retail Trade industry cluster will need to fill over 68,100 positions.

### Food & Beverage Stores

2016 Employment: 11,990  
2026 Employment: 12,500  
Projected Increase: 510

**\$24,371**  
Average  
Annual Wage

### General Merchandise Stores

2016 Employment: 7,585  
2026 Employment: 7,761  
Projected Increase: 176

**\$21,722**  
Average  
Annual Wage

### Motor Vehicle & Parts Dealers

2016 Employment: 5,684  
2026 Employment: 6,154  
Projected Increase: 470

**\$47,319**  
Average  
Annual Wage

### Health & Personal Care Stores

2016 Employment: 4,879  
2026 Employment: 5,292  
Projected Increase: 413

**\$41,245**  
Average  
Annual Wage

### Clothing & Clothing Accessories Stores

2016 Employment: 4,251  
2026 Employment: 4,549  
Projected Increase: 298

**\$21,086**  
Average  
Annual Wage

### Building Material & Garden Supply Stores

2016 Employment: 3,667  
2026 Employment: 3,857  
Projected Increase: 190

**\$35,885**  
Average  
Annual Wage



# RETAIL TRADE

Occupations in Retail Trade with the most total openings during the 2016-2026 projection period.

Occupation	2016 Employment	2026 Employment	Total Openings ▼	Entry Wage	Median Wage	Experienced Wage
Retail Salespersons	12,135	12,994	18,786	\$10.50	\$11.63	\$15.70
Cashiers	8,981	8,922	16,549	\$10.07	\$10.97	\$11.93
Stock Clerks and Order Fillers	5,359	5,786	7,440	\$10.70	\$12.16	\$15.65
First-Line Supervisors of Retail Sales Workers	3,572	3,864	4,166	\$17.39	\$21.97	\$28.00
Food Preparation Workers	839	954	1,610	\$10.33	\$11.76	\$15.15
Automotive Service Technicians and Mechanics	1,186	1,267	1,209	\$13.54	\$18.80	\$24.45
Office Clerks, General	1,013	999	1,151	\$12.96	\$16.77	\$20.84
Customer Service Representatives	746	817	1,058	\$13.39	\$17.62	\$22.64
Light Truck or Delivery Services Drivers	869	924	998	\$11.21	\$14.16	\$20.61
Laborers and Freight, Stock, and Material Movers, Hand	523	559	767	\$10.76	\$12.85	\$17.72
Parts Salespersons	560	594	741	\$12.25	\$16.74	\$20.38
First-Line Supervisors of Office and Administrative Support Workers	555	601	604	\$22.68	\$28.40	\$34.77
Packers and Packagers, Hand	490	410	592	\$10.44	\$11.31	\$12.87
Bookkeeping, Accounting, and Auditing Clerks	508	502	550	\$16.84	\$20.49	\$24.39
Butchers and Meat Cutters	368	399	496	NA	NA	NA
Automotive and Watercraft Service Attendants	273	286	468	\$10.27	\$10.93	\$11.60
Driver/Sales Workers	431	436	462	\$9.93	\$11.47	\$16.15
First-Line Supervisors of Mechanics, Installers, and Repairers	358	385	339	\$27.13	\$34.30	\$40.70
Combined Food Preparation and Serving Workers, Including Fast Food	167	181	329	\$9.92	\$10.84	\$11.79
Miscellaneous Sales Representatives of Services	218	227	272	\$16.95	\$23.80	\$31.09
Heavy and Tractor-Trailer Truck Drivers	231	227	237	\$18.75	\$22.24	\$25.33
Shipping, Receiving, and Traffic Clerks	217	225	226	\$13.66	\$17.28	\$21.59
Bakers	114	125	178	\$11.35	\$14.94	\$18.89
Tire Repairers and Changers	136	136	167	NA	NA	NA
Order Clerks	141	146	166	\$14.22	\$17.17	\$20.15
Floral Designers	192	177	154	\$11.70	\$17.65	\$21.84
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	144	134	138	\$15.96	\$20.01	\$24.38

Occupational wages are from the May 2017 Occupational Employment Statistics Survey.

Industry wages are from the 2017 Quarterly Census of Employment and Wages Program. \*National Wage #Wage over \$100/hr

Minimum wage was \$10.10/hr from January 1, 2017 to December 31, 2017.



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